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FORM X-17A-5 1.JAN 2.3 2002

ANNUAL AUDITED REPORTAGENED

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINN	$\frac{\text{OCTOBER} 1, 2000}{\text{MM/PD/YY}} A$	ND ENDING SEPTEMBE	R 30, 200
	MINI DO 11	MIME	
A.	REGISTRANT IDENTIFICAT	TON	
NAME OF BROKER-DEALER:			
CHESTER HARRIS & CO., INC.	OFFICIA	L USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF		M ID. NO.	
222 Mamaroneck Avenue	BUSINESS. (Do not use F.O. Box i		
	(No. and Street)	<u> </u>	···
White Plains,	New York	10605	•
(Сиу)	(State)	(Zip Code)	
NAME AND TELEPHONE NUMBER (OF PERSON TO CONTACT IN REC	GARD TO THIS REPORT	
DAVID HARRIS		(914) 683-	8400
		(Area Code — Tek	phone No.)
В.	ACCOUNTANT IDENTIFICATION	TION	
INDEPENDENT PUBLIC ACCOUNTA	NT whose opinion is contained in this	Report*	-
LERNER & SIPKIN, CPAS, LLP			
	(Name - if individual, state last, first, middle nam	લ	
132 Nassau Street, Suite 1	023, New York,	NY	10038
(Address)	(Cuy)	'PROCESSED	Zip Code)
CHECK ONE: **Example Control	•	JAN 3 0 2002	
☐ Public Accountant ☐ Accountant not resident in U	United States or any of its possessions.	THOMSON P	
	FOR OFFICIAL USE ONLY		
I			

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2)-



SEC 1410 (3-91)

OATH OR AFFIRMATION

ī	DAVID HARRIS , swear (or affirm) that, to the
best	of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of CHESTER HARRIS & CO., INC.
~~~~	CEDUEMBED 20 2001
	any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of astomer, except as follows:
	NONE
	./
	* Doml Homi
	Signature
	PNs.
	Title
<del>X</del> -	Noigh Fyeite BRIAN C. HENDERSON Other of New York
Λ	Notes Dublic State of New York
	Notary Tuble 1963673 No. 4963673 Qualified in Westchester County
	Qualified in Western 12, 20 Term Expires March 12, 20
Thi	s report** contains (check all applicable boxes):
$\square$	(a) Facing page.
X	(b) Statement of Financial Condition.
$\boxtimes$	(c) Statement of Income (Loss).
$\mathbf{K}$	(d) Statement of Khangaxin Fhanial Conditionx CASH FLOWS
$\boxtimes$	(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
$\mathbf{K}$	(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
$\boxtimes$	(g) Computation of Net Capital and, where applicable, Reconciliation of Net Capital
	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
	(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
$\mathbf{x}$	(l) An Oath or Affirmation.
$\overline{}$	(m) A copy of the SIPC Supplemental Report.
$\Box$	(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
X	(o) INDEPENDENT AUDITORS' REPORT

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

I, DAVID HARRIS, swear that, to the best of my knowledge and belief, the accompanying financial statements and supporting schedule(s) pertaining to the Firm of CHESTER HARRIS & CO., INC., as of SEPTEMBER 30, 2001, are true and correct.

I further swear that neither the Company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of customer, except as follows:

No Exceptions

(Signature)

David Harris

(President)

Notary Poblic

BRIAN C. HENDERSON Notary Public, State of New York No. 4963673

Qualified in Westchester County Term Expires March 12, 20

## CHESTER HARRIS & CO., INC. STATEMENT OF FINANCIAL CONDITION

**SEPTEMBER 30, 2001** 

## CHESTER HARRIS & CO., INC. STATEMENT OF FINANCIAL CONDITION **SEPTEMBER 30, 2001**

### **ASSETS**

Cash in banks	\$	171,326
Securities owned, at market value (Note 2)		419,409
Secured demand notes receivable from subordinated lenders		COO 022
(collateralized by securities wth a market value of \$815,237)		699,032
Accrued interest receivable		580
Due from broker		35,161
Furniture, fixtures, and leasehold improvements -		
net of accumulated depreciation		04.704
of \$113,749 (Note 2)		94,724
Other assets		278,340
Related party receivable (Note 5)		108,000
Total assets	<u>\$</u>	1,806,572
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities		
Accounts payable, accrued expenses and other liabilities	\$	143,560
Total liabilities		143,560
Commitments and contingencies (Notes 6 and 7)		
Liabilities subordinated to claims of general creditors		
Pursuant to subordinated loan agreement (Note 3)		820,000
Stockholders' Equity (Note 8)		
Preferred stock, non-cumulative; \$100 par value;		
authorized 2,000 shares; outstanding 1,480 shares		148,000
Common stock; par value \$ .01 per share, authorized		
10,000,000 shares; outstanding 1,072,000 shares		10,720
Paid-in capital		186,855
Retained earnings		497,437
Total stockholders' equity	_	843,012
Total liabilities and stockholders' equity	\$_	1,806,572

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2001

#### Note 1- Nature of Business

Chester Harris & Co., Inc. (The "Company") is a New York State Corporation formed for the purpose of conducting business as a broker-dealer in securities.

The Company operates under the provisions of Paragraph (k) (2) (ii) of Rule 15c3-3 of the Securities and Exchange Commission and, accordingly, is exempt from the remaining provisions of that rule. Essentially, the requirements of Paragraph (k) (2) (ii) provide that the Company clears all transactions on behalf of customers on a fully disclosed basis with a clearing broker/dealer, and promptly transmits all customer funds and securities to the clearing broker/dealer. The clearing broker/dealer carries all of the accounts of the customers and maintains and preserves all related books and records as are customarily kept by a clearing broker/dealer. The Company also operates pursuant to the (k) (2) (i) exemptive provisions of Rule 15c3-3.

#### Note 2- Summary of Significant Accounting Policies

#### a) Revenue Recognition

Securities transactions (and the recognition of related income and expenses) are recorded on a settlement date basis, generally the third business day following the transaction date. The difference between trade and settlement date reporting is not material.

#### b) Marketable Securities

Marketable securities owned by the Company are reflected at market value with the resulting unrealized gains and losses included in income.

#### c) Cash and Cash Equivalents

Cash and cash equivalents include highly liquid debt instruments purchased with a maturity of three months or less.

#### d) Depreciation

Depreciation of furniture, equipment, and programming costs is provided on the straight-line method over the estimated useful lives of the assets ranging from five to ten years. Leasehold improvements are amortized over the lesser of their estimated useful lives or the remaining terms of the lease.

#### e) Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, and the reported amounts of revenues and expenses.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2001

#### Note 2- Summary of Significant Accounting Policies (continued)

#### f) Income Taxes

The Company accounts for income taxes under SFAS No. 109, which requires an asset and liability approach to financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed annually for differences between the financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Income tax expense is the tax payable or refundable for the period plus or minus the change during the period in deferred tax assets and liabilities.

#### Note 3- Liabilities Subordinated to the Claims of General Creditors

Subordinated liabilities, evidenced by secured demand note collateral agreements, approved by the National Association of Securities Dealers, Inc., mature as follows:

Maturity Date	Interest Rate	Face Value
January 31, 2003	5-10%	<u>\$820,000</u>

To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid.

#### Note 4- Profit Sharing Plan

The Company is a sponsor of a defined contribution profit sharing plan for its eligible employees. Contributions to the plan, if any, are determined by the employer and come out of its current accumulated profits. The employer's contribution for any fiscal year shall not exceed the maximum allowable as a deduction to the employer under the provisions of the IRS code Section 404, as amended, or replaced from time to time. The Company's liability to the plan for the fiscal year ended September 30, 2001 was \$-0-.

#### **Note 5-** Related Party Transactions

The Company and CDH Holdings, Inc., the parent company of David Harris & Co., Inc. ("David") are owned by substantially the same related shareholders. The Company and David share office space, personnel and other administrative expenses. During the year, the Company was reimbursed \$85,050 for such expenses.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2001

#### Note 6- Lease Commitments

The Company leases its premises under a lease expiring June 30, 2003. Future approximate minimum annual rental expense for the fiscal years ended September 30 are:

2002 \$91,471 2003 \$71,113 (9 months)

The lease contains rent escalation provisions based on increased real estate taxes and other operating expenses.

#### Note 7- Financial Instruments with Off-Balance Sheet Credit Risk

As a securities broker, the Company is engaged in buying and selling securities for a diverse group of institutional and individual investors. The Company's transactions are collateralized and are executed with and on behalf of banks, brokers and dealers and other financial institutions. The Company introduces these transactions for clearance to another broker/dealer on a fully disclosed basis.

The Company may be exposed to a risk of loss not reflected on the accompanying statement of financial condition for securities sold, but not yet purchased, should the value of such securities rise. The Company's exposure to credit risk associated with non-performance of customers in fulfilling their contractual obligations pursuant to securities transactions can be directly impacted by volatile trading markets which may impair customers' ability to satisfy their obligations to the Company and the Company's ability to liquidate the collateral at an amount equal to the original contracted amount. The agreement between the Company and its clearing broker provides that the Company is obligated to assume any exposure related to such non-performance by its customers. The Company seeks to control the aforementioned risks by requiring customers to maintain margin collateral in compliance with various regulatory requirements and the clearing brokers internal guidelines.

The Company monitors its customer activity by reviewing information it receives from its clearing broker on a daily basis, and requiring customers to deposit additional collateral, or reduce positions when necessary.

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2001

#### Note 8- Net Capital Requirements

The capital ratio of the Company, as independently computed by our auditors, was 10.64%, versus an allowable maximum of 1500%, under the rules of the Securities and Exchange Commission. The Company's net capital requirement under SEC Rule 15c3-1 was \$250,000. The net capital as computed was \$1,348,977, leaving capital in excess of requirements in the amount of \$1,098,977.

A copy of the Company's Statement of Financial Condition as of September 30, 2001, pursuant to SEC Rule 17a-5, is available for examination at the Company's office and at the regional office of the Securities and Exchange Commission and the office of the National Association of Securities Dealers, Inc.

## Lerner & Sipkin, CPAs, LLP

Certified Public Accountants 132 Nassau St., 10th Floor New York, NY 10038

Telephone (212) 571-0064

Facsimile (212) 571-0074

#### INDEPENDENT AUDITORS' REPORT

To the Officers and Directors of Chester Harris & Co., Inc. 222 Mamaroneck Avenue White Plains, NY 10605

#### Gentlemen:

We have audited the accompanying statement of financial condition of Chester Harris & Co., Inc. as of September 30, 2001. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Chester Harris & Co., Inc. as of September 30, 2001, in conformity with accounting principles generally accepted in the United States of America.

Some i Syli CIAS LLP

Lerner & Sipkin, CPAs, LLP Certified Public Accountants (NY)

New York, NY October 26, 2001

## CHESTER HARRIS & CO., INC. INDEPENDENT AUDITORS' COMMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2001



## Lerner & Sipkin, CPAs, LLP

Certified Public Accountants 132 Nassau St., 10th Floor New York, NY 10038

Telephone (212) 571-0064

Facsimile (212) 571-0074

To the Officers and Directors of Chester Harris & Co., Inc. 222 Mamaroneck Avenue White Plains, NY 10605

#### Gentlemen:

In planning and performing our audit of the financial statements of Chester Harris & Co., Inc. for the year ended September 30, 2001, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5 (g) (1) and (2) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Chester Harris & Co., Inc. that we considered relevant to the objectives stated in Rule 17a-5 (g), (1) in making periodic computations of aggregate indebtedness and net capital under Rule 17a-3 (a) (II); (2) in complying with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company (1) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13; (2) in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (3) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5 (g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for determining compliance with the exemption provisions of Rule 15c3-3, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at September 30, 2001 to meet the Commission's objectives.

This report recognizes that it is not practicable in an organization the size of Chester Harris & Co., Inc., to achieve all the divisions of duties and cross checks generally included in a system of internal accounting control and that alternatively greater reliance must be placed on surveillance by management.

Further, that no material differences existed between our computations or your net capital, or determination of the reserve requirements and your corresponding focus report part II A filing, except as noted in schedule 2.

This report is intended solely for the use of management, the Securities and Exchange Commission, and other regulatory agencies which rely on Rule 17a-5 (g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Respectfully submitted,

Lerner & Sipkin, CPAs, LLP Certified Public Accountants (NY)

New York, NY October 26, 2001